

# London 2012 Games sector briefing

## building technologies

September 2009

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# Advantage West Midlands

## London 2012 Games

### Building Technologies and Services

### Sector Business Briefing – September 2009

#### **Key Statistics**

2012 Olympic Games: 27 July – 12 August 2012

2012 Paralympic Games: 29 August - 9 September 2012

26 Olympic sports in 34 venues

20 Paralympic sports in 21 venues

10,500 Olympic athletes and 4,200 Paralympic athletes

20,000 press and media

Over 9 million tickets

4 Billion television audience

#### **Key Organisations**

LOCOG: London Organising Committee of the Olympic and Paralympic Games

ODA: Olympics Delivery Authority

LDA: London Development Agency

IOC: International Olympic Committee

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## 2012 Business Update

### Forthcoming Events and Announcements

- Two 2012 Business Opportunity workshops will be held on 23<sup>rd</sup> and 29<sup>th</sup> September. Birmingham Chamber of Commerce will host the 23<sup>rd</sup> September event - for details please contact Elexis Spencer at [e.spencer@birminghamchamber.org.uk](mailto:e.spencer@birminghamchamber.org.uk). Coventry and Warwickshire Chamber will host the 29<sup>th</sup> September event – for details please contact Christine Stobbs at [chriss@cw-chamber.co.uk](mailto:chriss@cw-chamber.co.uk)
- On Friday 18<sup>th</sup> September, David Moorcroft OBE will be the guest and speaker at the first in a series of 'Meet & Eat' business lunches, hosted by IJM Media in association with the Ramada Hotel Kidderminster and forming part of a wider event taking place on the day. For further details and to book your place online go to <http://www.ijmmedia.co.uk/events.htm>
- To receive these 2012 business briefings direct to your desktop each month, simply fill out the form attached to the covering email ('AWM Opt-in Form') and follow the instructions to register electronically. You will automatically receive the monthly 2012 General Briefing, together with the sector-specific briefing which most closely matches your business type.
- If you have news of a forthcoming event, or any 2012-related news or opportunities, which can be included in forthcoming briefings (ie, without breaching rules on disclosure), then please let us know by emailing [philip.gray@commercialdoctor.com](mailto:philip.gray@commercialdoctor.com)

### West Midlands News

- Redditch based seating manufacturers Alto Seating and Slick Seating have been awarded positions on the ODA's Seating Installation Framework Contract, along with Swiss-based Nussli. The contract covers the provision, maintenance and removal of temporary and permanent seating for the London 2012 venues. An excellent win for the West Midlands region!
- An Aston engineering firm has landed a £10 million deal to fit out a London hotel in time for the 2012 Olympics. Building services provider J S Wright will fit out a new City Inn Tower of London in the capital after being selected by developer Laing

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O'Rourke. The company will be providing the environmentally-friendly mechanical services for the 584-bed high rise property, near Fenchurch Street Station.

## London 2012 News

- The ODA has reportedly drafted in QS firm Gleeds to review the fees paid to CLM, the consortium responsible for keeping 2012 costs under control. Gleeds will work alongside Ernst & Young to check that proposed fee levels offer value for money during the 18-month period from the end of this year to July 2011.
- On the 2012 Olympic site, construction work is now underway on 21 bridges, and more than 30 new bridges will be built in the Olympic Park altogether. The main north-south route through the Olympic Park and new bridges into the Olympic Stadium and Aquatics Centre sites are among the essential new links that have now been constructed.
- A new webcam overlooking the site of the London 2012 Velodrome has been launched by the ODA, enabling people to see the construction progress being made on site. The webcam will show updated images of the Velodrome throughout the day and is accessible via the London 2012 website at <http://www.london2012.com/plans/olympic-park/webcams/velodrome.php> The Velodrome webcam is the latest in a line of webcams on different venues across the Olympic Park which enable the public to see progress on site for themselves.
- Building work is now underway on track on all of the London 2012 Olympic Village residential plots. The Olympic Village will comprise 11 residential plots, which are each roughly the same size as a football pitch. Each residential plot is then made up of 6 – 8 buildings built in a rectangular layout around a traditional courtyard area. Contractor Ardmore has won the first Tier One contract to build part of the residential development. 15 companies have also been shortlisted for a further three Tier One contracts to build five residential plots. The firms on the tender lists for the next contracts are:
  - Galliford Try
  - Willmott Dixon/Inspace
  - Brookfield Europe
  - Bennett Construction
  - North Midland Construction
  - Miller Construction

- Mansell
  - Morgan Ashurst
  - Durkan
  - Byrne Group
  - P Elliott
  - Carillion Building
  - John Sisk & Son
  - Sir Robert McAlpine
  - Higgins Construction.
- The UK government has dropped the subscription fee charged to suppliers for access to the supply2.gov.uk web portal for public sector tenders. When the site was initially launched in 2006, it was strongly criticised by vendor groups for the fees that could total as much as £750 in a year. The decision to increase access to the site is also in response to the Glover review, which said buyers in the public sector were missing out on innovation and savings because small businesses could not access contracts.
  - LOCOG has taken the next steps to building the cross country course for the Eventing competition at Greenwich Park during the London 2012 Olympic Games. It has appointed London Eventing as the course builder – a consortium made up of some of the most respected horse trials course builders in the UK. Jonathan Clissold, Adrian Ditcham, Andrew Hunter and Scott Brickell between them are responsible for the cross country tracks at numerous British Eventing one day events, a selection of international events and one of the world's leading four star courses at Burghley Horse Trials.

## **Other Major Sports Projects**

- Malaysia has announced plans to build a new velodrome to help its cyclists prepare for the London 2012 Olympics. The country's Youth and Sports Ministry has submitted a proposal, although Sports Minister Ahmad Shabery Cheek reportedly stated that cost and location have not yet been determined.
- Sir Robert McAlpine, who are building London's Olympic Stadium, have been recommended to build two of the key venues that will be used during the 2014 Commonwealth Games in Glasgow. They have been chosen to build the National Indoor Sports Arena (NISA) and Sir Chris Hoy Velodrome, which will be located on a

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10.5 hectare site in the East End of Glasgow, close to Celtic Park and the Commonwealth Games Athletes' Village.

- Russia will only have to build four new stadiums from scratch to be able to host the 2018 or 2022 World Cup, Russian Sports Minister Vitaly Mutko has reportedly claimed. Each candidate country needs to have at least 10 stadiums complying with certain standards. Five such stadiums are reportedly being built already or their construction should start in the near future, in St. Petersburg, Sochi, Kazan, Yekaterinburg, and Yaroslavl.
- Not to be outdone by Beijing's hosting of an amazing Olympics last year, Guangzhou has pledged to make the 2010 Asian Games the best the world has ever seen. "The Olympics last summer gave us a pretty good idea in terms of sports organisation and city infrastructure," said Xu Ruisheng, Vice Mayor of Guangzhou and Executive Deputy Secretary General of the Guangzhou Asian Games Organising Committee (GAGOC). "Preparations for the sporting gala, such as venue construction and traffic improvement, are in full swing."
- When the World Games opened in Kaohsiung, Taiwan, in July they did so in a stadium that may point the way forward for arena design. Japanese architect Toyo Ito's breathtaking arena resembles a snake curled around the 50,000 seats and the stadium roof is covered by 8,884 solar panels, the "scales" on the snake's back, which generate 100 per cent of its power. When the stadium is not in use the power is sold back to the local grid and can meet 80 per cent of the local area's energy needs.

## **Collateral Projects**

- Crossrail Limited has confirmed that OJEU notices have been published, inviting expressions of interest for two principal tunnelling contracts - Package C300 for Tunnels West and Package C305 for Tunnels East, marking the beginning of the procurement process for the construction of the new Crossrail tunnels in central London. Tenders are scheduled to be invited around November with contracts awarded by mid-2010.
- Plans for a major property development next to Canary Wharf, which could provide thousands of new jobs and help fund Crossrail, is to be decided by the Mayor Boris Johnson. Using his new planning powers the Mayor has 'called in' the proposal for

Columbus Tower, which includes 31,000 square metres of office space, a 192 room hotel and over 70 apartments.

- A £5 million cycling park in Gravesend, set to be Britain's largest, has been given the go-ahead after receiving substantial backing from British Cycling. The 43-hectare woodland park, to be known as the A2 Activity Outdoor Community Sports Park and scheduled to open in 2012, will be three times bigger than the Olympic Velopark in London.
- Following the recent announcement of the award of contracts for detailed design services for four of the central stations under its framework agreements, Crossrail has now appointed the majority of its station design contracts for the central area stations. The final station design contract for the Custom House station is likely to be let later this year. The full list of design contractors and their appointed architects is:

<b>Station</b>	<b>Design consultant</b>	<b>Architects</b>
Paddington	Scott Wilson	WestonWilliamson
Bond Street	WSP	John McAslan & Partners
Tottenham Court Road	Arup/Atkins	Hawkins Brown
Farringdon	Scott Wilson	Aedas
Liverpool Street	Mott MacDonald	Wilkinson Eyre
Whitechapel	Hyder	BDP
Architectural Component design	Atkins	Grimshaw & Partners

- Hyder Consulting has secured two out of six Crossrail design contracts announced today, scooping up Victoria dock portal and Whitechapel station. Rival engineer WSP also won its first deal on the £16bn project, and will carry out detailed design services for Bond Street station. Scott Wilson and Mott MacDonald were named as

winners of Paddington station and Liverpool Street station jobs respectively while Capita Symonds took North Woolwich and Plumstead portals.

## Current Supplier Listings – CompeteFor Registrations

As at 1<sup>st</sup> September there are 641 West Midlands companies (an increase of 17 companies since our last report), covering various areas of the Building Technologies and Construction Services sector, listed and fully published on the CompeteFor System. The system-wide total is 7,167, an increase of 332 companies.

If you are experiencing any difficulties in achieving full publication on CompeteFor please contact Business Link on 0845 600 2012.

## Contracts and Tenders

### ODA tenders issued during August:

Publication Date	Title	Client
21/08/2009	Olympic Programme External Lighting Supply	ODA
07/08/2009	London 2012 Apprenticeship Programme	ODA

### LOCOG tenders issued during August:

Publication Date	Title	Client
19/08/2009	Sub-consultants to support planning applications	LOCOG
18/08/2009	Town Planning and Development: Consultation & Communications Agency	LOCOG

**2012-specific tenders plus a selection of collateral project requirements, issued by other parties during August:**

CompeteFor also carries sector-applicable opportunities for many non-2012 projects. It is recommended that suppliers register on CompeteFor to receive details of all opportunities.

<b>Publication Date</b>	<b>Title</b>	<b>Client</b>
30/08/2009	WP466 Metalwork in basement	Balfour Beatty
30/08/2009	First Stop Installation	Carillion Plc
30/08/2009	Glass Reinforced Plastic Package	Carillion Plc
30/08/2009	Mansafe Fall Arrest System	Carillion Plc
30/08/2009	Steel Doors	Carillion Plc
30/08/2009	Glass and Timber Doors Partnership (West Midlands)	Hafele
30/08/2009	Hydraulic hose repair	Hi-Reach Access
21/08/2009	Painting to concrete bridge decks	Morrison Construction Ltd
21/08/2009	Expansion joints to bridge decks	Morrison Construction Ltd
20/08/2009	Project Manager for Mayoral initiative	Design for London
19/08/2009	Aggregate Supplier	BAM Nuttall
18/08/2009	WP446 Soft landscaping	Balfour Beatty Group Ltd
18/08/2009	WP447 Hard landscaping	Balfour Beatty Group Ltd

18/08/2009	WP453 Legacy toilet cubicles	Balfour Beatty Group Ltd
17/08/2009	10027 - Super Highways - Olympic Park - Fence Maintenance Contractor - Tree Work	VolkerHighways
17/08/2009	10027 - Super Highways - Olympic Park - Fence Maintenance Contractor - Arboriculturist	VolkerHighways
13/08/2009	Supplier of aluminium coils	Ash & Lacy Building Systems
11/08/2009	BRICKWORK SUPPLY & INSTALLATION - OLYMPIC HANDBALL ARENA	Buckingham Group Contracting Limited
11/08/2009	C10090 Greenway Stratford Railing Painting & Refurbishment	VolkerFitzpatrick Contractors Ltd
07/08/2009	Bridge Works	Morrison Construction Ltd
07/08/2009	Steel Fabrication	Morrison Construction Ltd
07/08/2009	Security Systems	Morrison Construction Ltd
07/08/2009	Borehole M & E	Morrison Construction Ltd
07/08/2009	Electrical Installations	Morrison Construction Ltd
07/08/2009	P/A system supply and install	Morrison Construction Ltd
07/08/2009	External Lighting - Supply and Install	Morrison Construction Ltd

07/08/2009	Foul Water Pumping Package	Morrison Construction Ltd
07/08/2009	Rainwater Harvesting System	Morrison Construction Ltd
07/08/2009	Water treatment and filtration	Morrison Construction Ltd

**Contracts awarded during August:**

<b>Title</b>	<b>Client</b>	<b>Date</b>	<b>Winner</b>
OJEU - Civil Engineering Works Framework	ODA	29/08/2009	Jackson Civil Engineering Group Limited John Sisk and Son (Holdings) Ltd Galliford Try Infrastructure Limited (trading as Morrison Construction) P.J.Carey (Contractors) Ltd
OJEU - Seating Installation Framework	ODA	29/08/2009	Alto Seating Systems Ltd Nussli Special Events Ltd SLICK SEATING SYSTEMS LIMITED
National supplier of ironmongery	Sir Robert McAlpine	30/08/2009	Branch BMN Ltd
50 Tonne Mobile Crane	Dawson Contract Piling	30/08/2009	M&J Hire
Demolition Works	Morrison	21/08/2009	Land and Water

	Construction		
Earthworks & Groundworks	Morrison Construction	21/08/2009	Land and Water
Temporary sheet piling works	Morrison	21/08/2009	Land and Water
MEWP's required for working at height	Network	21/08/2009	Lavendon Group (Construction Site Solutions CSS)
Wetlands - Disc Type Bearing Units for Permanent Bridge	BAM Nuttall Ltd	14/08/2009	Freyssinet Limited
Wetland Bridge F02 - Sheet Piling	BAM Nuttall Ltd	14/08/2009	Sheet Pile Installations
LOT 2 Pre cast Concrete Edge Beams	BAM Nuttall Ltd	13/08/2009	Opportunity Withdrawn
Wetlands - Scaffolding	BAM Nuttall Ltd	13/08/2009	Opportunity Withdrawn
Wetlands Bridges Project requires subcontractors for Vibrated Concrete Columns and CFA Piling for various Wetlands Bridges	BAM Nuttall Ltd	13/08/2009	Expanded Piling Ltd
Supplier of Plumbing services - West Midlands only	Rexel UK Ltd	11/08/2009	Retaining Existing Suppliers
Glaziers - West Midlands only	Rexel UK Ltd	11/08/2009	Retaining Existing Suppliers
Site Clearance	Skanska	05/08/2009	Homegrown Timber Ltd
Supply & Installation of Gabion Retaining Walls	Skanska Civil Engineering	05/08/2009	Phi Group Ltd
Surface & Foul Water Drainage	Skanska	05/08/2009	Caulfield Contractors Ltd

PRE-CAST CONCRETE PRODUCTS SUPPLY & INSTALLATION - OLYMPIC HANDBALL ARENA	Buckingham Group Contracting	03/08/2009	Watson Steel Structures
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### Updated Forecast Requirements - ODA

Contract title	Category	Procurement Start Date
Lightweight Medium Span Structure - Fabric and Tented	Works	Q2 2009
Lea Navigation Bridge Contractor	Works	Q2 2009
Lightweight Structure and Enclosure to Water Polo	Works	Q2 2009
Stratford High Street Bridge Contractor	Works	Q2 2009
Landscape and Public Realm South Park - Contractor	Services	Q2 2009
Stadium Legacy Transformation Designer	Works	Q3 2009
Tennis Courts	Works	Q3 2009
Hockey Pitch	Works	Q3 2009
BMX Supercross Track	Works	Q4 2009
Stadium Legacy Transformation Constructor	Works	Q1 2010
Lea Navigation Legacy Highway Bridges	Works	Q4 2010
Structures, Bridges & Highways Legacy Conversion	Works	Q2 2011
Greenway Ramps - Contractor	Works	Q2 2011

Landscape and Public Realm - Greenway Works - phase III ramps	Works	Q2 2011
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## Conclusions:

People frequently think that August is a quiet month – far from it here in the West Midlands! Despite the holiday season, the region has hosted the Ashes at Edgbaston, has sent top athletes such as heptathlete Louise Hazel to the Berlin World Championships, and has secured agreements with the Jamaican and USA athletics squads to base themselves in Birmingham for the 2012 Olympics.

Congratulations to Redditch-based Slick Seating and Alto Seating, for their superb success in winning two of the three available positions on the ODA's 2012 venue seating framework contract. A great piece of inspiration to West Midlands-based manufacturing businesses – you can do it!

Don't miss out on the forthcoming series of 2012 Business Opportunity workshops – the first events will be on 23<sup>rd</sup> and 29<sup>th</sup> September in Birmingham and Coventry (see the 'Forthcoming Events' section above). If you want to know what opportunities are available and where to find them, you need to be there!

If you are looking for contract opportunities with the 2012 Games it is vital to register and publish your details on the CompeteFor portal. The system has now become the main method of releasing tender opportunities, not only for the Olympics authorities, but increasingly by supply-chain contractors, and is also being used for many non-2012 opportunities.

The URL for the system is: [www.competefor.com](http://www.competefor.com)

Companies operating in the construction sector and which are looking to supply the Lend Lease Athletes Village programme, have an additional opportunity source – the 'Village Supply Chain' portal. This operates separately from the CompeteFor system.

The URL for the system is: [www.villagesupplychain.com](http://www.villagesupplychain.com)

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