

London 2012 Games sector briefing

general briefing

October 2009

Advantage West Midlands

London 2012 Games

General Business Briefing - October 2009

Key Statistics

2012 Olympic Games: 27 July – 12 August 2012

2012 Paralympic Games: 29 August - 9 September 2012

26 Olympic sports in 34 venues

20 Paralympic sports in 21 venues

10,500 Olympic athletes and 4,200 Paralympic athletes

20,000 press and media

Over 9 million tickets

4 Billion television audience

Key Organisations

LOCOG: London Organising Committee of the Olympic and Paralympic Games

ODA: Olympics Delivery Authority

LDA: London Development Agency

IOC: International Olympic Committee

2012 Business Update

Forthcoming Events and Announcements

- Two free Business Link 2012 Business Opportunity workshops will be held during October, on the 13th and 14th. Shropshire Chamber of Commerce will host the 13th October event - for details please contact Chris Jones on 01952 208 200 or email c.jones@shropshire-chamber.co.uk. North Staffordshire Chamber will host the 14th October event – for details please contact Marsha Wright on 01782 202 222 or email membership@nscci.co.uk.
- The Department of Business, Innovation & Skills, together with UK Trade & Investment, are organising a 2012 Games Business Summit in London on Wednesday 4th November, with the chance to meet Buyers from LOCOG (London Organising Committee for the Olympic Games). The next day, Thursday 5 November, other companies will have an opportunity to have timed, one-to-one meetings with an ODA buyer. For further information, or to book your place, contact Jim Johnston on 0121 503 3299 or email jimjohnston@advantagewm.co.uk
- On Thursday 15 October, Staffordshire University will be hosting a 'Big Conversation with Lee Pearson CBE'. During the event, Lee will talk about his inspirational story of highs and lows while dealing with his disability and his ultimate success as a Paralympic gold medallist, before taking part in an in-depth Q&A session with the audience. If you would like to attend the lecture, please respond by Monday 12 October to Julie Smith at Staffordshire University at public@staffs.ac.uk (Tel: 01785 353 577).
- UK Trade & Investment are organising an event on 9th October in London on the infrastructure-related opportunities for UK companies arising from the 2014 World Cup in Brazil. For further information contact Andrew Whitnell at UKTI on 0207 215 4856 or email andrew.whitnell@ukti.gov.uk
- To receive these 2012 business briefings direct to your desktop each month, simply fill out the form attached to the covering email ('AWM Opt-in Form') and follow the instructions to register electronically. You will automatically receive the monthly 2012 General Briefing, together with the sector-specific briefing which most closely matches your business type.

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- If you have news of a forthcoming event, or any 2012-related news or opportunities, which can be included in forthcoming briefings (ie, without breaching rules on disclosure), then please let us know by emailing philip.gray@commercialdoctor.com

West Midlands News

- Two Business Link 2012 Business Opportunity workshops were held during September, at Birmingham and Coventry Chambers of Commerce. As well as hearing about the contract opportunities arising from the 2012 project, delegates learned about the funding challenges which face athletes in their quest for Olympic glory and the excellent opportunities which this provides for businesses. Champion Heptathlete Louise Hazel presented at the Birmingham event and Gerry Walker, father of England's number-one under-16 Badminton player Rhys Walker, presented in Coventry.
- West Midlands-based Cadbury Plc has signed up as the sponsor of the Paralympic Potential Day events, organised by ParalympicsGB in the build-up to London 2012. Cadburys are already a tier two sponsor of the London 2012 Olympics and Paralympics and of Australia's Olympic team. The Paralympic Potential Day is designed to identify athletes who could represent Britain in 2012 and beyond. Elite coaches from a variety of National Governing Bodies are invited to watch and try out participants to see if they have what it takes to be an elite level performer.
- Eighteen-year-old dancer Hannah Corbett from Burntwood is celebrating after securing a top job with LOCOG as part of their 'Get Ahead' school leavers' employment programme. The 'Get Ahead' programme is targeted at 16 to 18 year olds and will see Hannah, who has recently left Chase Terrace Technology College in Burntwood, join nine other young people from across the UK to take up a position with LOCOG.
- The Olympic Park opened to the public over the weekend of 19/20 September for the third year running, with more than 4,000 people joining bus tours (provided by West Midlands-based Bakers Coaches), around the site to see the huge progress being made in the construction of the venues and infrastructure across the Park. Among the visitors was Tom Clift from Leamington Spa, Warwickshire, who during his tour round the Olympic Park, took the chance to propose to his girlfriend Rachel Walker next to the site of the Olympic Stadium. Tom, who works for the Coventry & Warwickshire 2012 Partnership helping to promote the 2012 Games in the West Midlands, was understandably delighted when Rachel, who competed in the Beijing

Games for the GB Women's Hockey team and who has over 140 caps for England and Team GB, said 'yes'!

- Curry-lovers will be sprinting to Ladypool Road in Birmingham, to enjoy a sizzling hot dish celebrating the talents of world record smashing Usain Bolt. The BOLT-I has been created by chefs at Punjab Paradise restaurant in response to the news that the Olympic Gold medallist and his Jamaican teammates will be training in the city ahead of the 2012 Olympics. The fusion dish combines the best Asian and Caribbean flavours and is topped with green and yellow peppers to reflect the Jamaican team colours.
- The West Midlands is being urged to get up and dance in a £2.61 million programme being promoted as part of the Cultural Olympiad leading up to London 2012. Called People Dancing, the three-year programme is aimed at encouraging mass participation in dance and dance-related activity across the region, with funding from the Legacy Trust UK, Arts Council England West Midlands and Advantage West Midlands.

London 2012 News

- Britain's Olympics chiefs have reportedly come up with a cunning plan which might just win us more medals in 2012. They have launched a 'secret' operation to pack seats near finishing lines with home fans, give our athletes tours of venues and set events schedules in favour of home nations. Sir Clive Woodward, the former rugby coach who steered England to World Cup victory in 2003, will mastermind the three-year campaign, codenamed "Project Leap".
- The world's largest sports summit will be staged in London before the 2012 Olympics. SportAccord, a week-long conference and trade fair, will be attended by 2,000 people, including the head of every major international sports federation. SportAccord was set up in 2003 as a policy forum for more than 100 world sports federations. It attracts hundreds of lobbyists working for cities bidding to host the Olympics. Previous hosts include Berlin, Denver and Beijing and the event will visit Dubai next year.
- The Belarus and Ukraine Judo Federations have reportedly signed agreements to train in Kent ahead of London 2012, marking the largest pre-Games training camp deal to date in the South East region.

- LOCOG has unveiled the winning design for an infill of the London 2012 Olympic logo to be used exclusively use by UK schools and colleges. The new education logo infill was designed by Reiss Evans (18) from Dover, a graphic design student at Canterbury College. Reiss's winning infill creates a logo which will be awarded to schools and colleges across the UK which join the Get Set network - part of the official London 2012 education programme.
- Teenagers in Host Borough Greenwich are being invited to produce a series of short films about the Olympics. Young people from Greenwich aged between 14 and 19 will meet a range of filmmakers, funders, exhibitors and commissioners who will give tips and training on how to get into the film business. For more details see www.thevaultproject.com
- Londoners have been invited to vote for the landmark in their borough that they would most like to see featured in a celebratory set of London 2012 'Landmark London' pin badges. The 'Landmark London' vote was run in partnership with London Councils and supported by the 33 London local authorities who have compiled a shortlist of the capital's best-loved landmarks.
- Following an agreement between the Salvation Army and the Essex County Council, Hadleigh Castle, which is due to stage mountain biking during the London 2012 Olympics, will remain open following the Games. Under the agreement, the Olympic course will be available for use by recreational riders once the Games are finished.
- The London agency responsible for acquiring the land on which the 2012 Olympics will be held, reportedly ran up a 160 million pound shortfall as a result of poor accounting and financial controls. The LDA, the Mayor of London's business and economic agency, created the overrun after failing to do enough to monitor spending and expenditure commitments on land purchases and compensation to companies forced off the 500-acre site in Stratford, east London.
- The tiny village of Aston in Hertfordshire will be the base for athletes from the British Virgin Islands in the build-up to the London 2012 Olympics. Up to 15 athletes and officials are expected to be involved and the team will be staying with villagers, as well as receiving help with transport.
- More than 1,000 UK businesses to date have won contracts worth over £5bn from the ODA. These contracts have in turn created thousands more supply chain opportunities. Of the 1,036 suppliers that have won £5bn worth of work with the ODA:
 - 98 per cent are UK based

- 68 per cent are small and medium sized (where company size is known)
 - 46 per cent are based outside London
 - One in ten are based in one of the five Host London Boroughs.
- On 20th September Skyride, the biggest mass participation cycling event ever held in London, gave thousands of cyclists an unforgettable opportunity to ride some of the world's most famous streets, traffic free. The 15km route started on the Mall and took in Trafalgar Square, Victoria Embankment, St Paul's Cathedral, the City and the Tower of London.
- The clean-up of the 2.5km² Olympic Park, much of it contaminated through decades of industrial use, is almost complete and on track to beat its tough sustainability targets. The unprecedented clean-up began three years ago and has enabled construction to start on or ahead of schedule on all of the permanent Olympic Park venues. The 'big build' is now ramping up with venues coming out of the ground and work underway on 21 bridges, roads, a new energy centre and network and other infrastructure for the area in legacy.

Other Major Sports Projects

- Brazil will become the first South American country to host the Olympics after the city of Rio de Janeiro was chosen to stage the 2016 Games. Rio won a majority of the 95 votes at the meeting in Copenhagen, eliminating Madrid in the final round. Tokyo and Chicago had already been knocked out. Rio plans to stage all the competitions in seven competition centres in four Olympic regions - Barra, Copacabana, Deodoro, and Maracana - with football matches held in the cities of Belo Horizonte, Brasilia, Salvador and Sao Paulo. Its bid is divided into a \$2.8bn (£1.92bn) budget for operating costs, and \$14.4bn (£9.90bn) for construction and security.
- Sochi 2014 officials have presented their Olympic and Paralympic plans to delegates at the 8th International Investment Forum which took place September 17 to 20 in Sochi. At the forum were representatives of the IOC, global business people and the international media. During the forum 238 deals worth \$15.4 billion were signed, including many connected to the delivery of the Sochi 2014 Winter Olympic Games. The IOC delegates also visited exhibitions by the Sochi 2014 Partners.
- Vancouver 2010 organisers VANOC have met to discuss an exceptionally busy fall schedule full of operational activities and major announcements leading up to the

opening of the Games, as well as updates on standing agenda items such as ongoing financial management, Games-time planning and the Olympic Torch Relay. Already, VANOC's overlay teams have started the complex process of making Games venues ready for the world's top winter athletes. The work, which involves installing temporary items such as additional seating, lighting, banners, and cables, will continue into 2010.

- South Korea have formally submitted their bid for Pyeongchang to host the 2018 Winter Olympics. Pyeongchang narrowly failed in bids to host the 2010 and 2014 Winter Games but the South Korean Olympic Committee (KOC) is aiming for third time lucky. The German city of Munich and Annecy in France have also submitted bids while several other cities are considering bids. The IOC will announce the winner in 2011.
- At the forthcoming Soccerex 09 conference in Johannesburg, South Africa, the Brazilian cities of Rio de Janeiro, Brasilia and São Paulo have confirmed their participation in a session bringing together the key Host Cities at the 2014 FIFA World Cup, in which they will outline their principal investment needs. According to Globo's G1 website, the 12 host cities have a projected \$41.7billion spending fund.
- The launch of the Glasgow 2010 Commonwealth Games Business Portal on 1st October, brings together contractors and suppliers and provides businesses of all sizes with the opportunity to find out about and compete for Games related contracts. The Business Portal is a free service for both buyers and suppliers of goods, services and infrastructure related to the Games. To register your company details on the system, [Click Here](#) to access the Glasgow City Council eTendering Service.
- The Guangzhou Asian Games Organizing Committee (GAGOC) has announced that as of noon on 9th September, 214,387 people had applied to be volunteers for the Guangzhou 2010 Asian Games and Asian Para Games. Launched in June, the "Thumbs Up" volunteer campaign is well underway in the Games' host city. About 216,000 people have so far served as "Thumbs Up" Volunteer Ambassadors, while more than a one million residents have been involved in the campaign.
- The new Headquarters of the Organising Committee Commonwealth Games 2010 Delhi (OC CWG Delhi 2010) has been formally opened. The office is spread over nine floors with a capacity to accommodate a workforce of over 1,200. The interior and exterior branding of the building incorporates the Delhi 2010 Image and Look

programme, including a colour theme for each floor with features from the Delhi 2010 Logo and signature element.

- The International Olympic Committee (IOC) has announced that it has received the Candidature Files of the three Candidate Cities - Guadalajara (Mexico), Nanjing (China) and Poznan (Poland), bidding to host the 2nd Summer Youth Olympic Games in 2014. The first Summer Youth Olympic Games will take place in Singapore in 2010 (www.singapore2010.sg) and the first Winter Youth Olympic Games will take place in Innsbruck in 2012 (www.innsbruck2012.com).
- London's top football clubs have reportedly joined forces in an attempt to resurrect plans to use the 2012 Olympic Stadium in Stratford as an integral part of the bid to win the World Cup in 2018 or 2022. London United, the consortium of professional clubs in the capital working with mayor of London Boris Johnson's office and associated agencies, including the London Olympics, have put together a proposal to go before the Football Association's World Cup bid team in November.
- A network of community sports hubs will be created across Scotland as part of a £25.5m legacy fund from the 2014 Commonwealth Games in Glasgow. The fund will also deliver improvements to coaching and sports facilities and provide better support for athletes. The legacy plan aims to create a healthier Scotland through the government's new physical activity programme, Active Nation.

Sponsor Activity

- LOCOG has announced that UPS has become its 5th Tier Two Supporter and 22nd domestic commercial sponsor overall. Working in collaboration with the London 2012 logistics team, UPS will undertake the operation of the Games Logistics and Command Centre as well as manage all of LOCOG's transportation and logistical operations, providing an integrated supply chain solution that includes venue logistics services, warehousing services and the transportation network of vans and lorries that links them. In addition UPS will also be responsible for all customs and freight forwarding and courier services for London 2012 with a dedicated fleet of up to 120 vehicles, including electric zero-emission vehicles. UPS staffing will include more than 2,000 people for both operational and customer-facing roles.
- Credit card giant Visa will be sponsoring the Great Britain team for the 2012 Olympics in London, the British Olympic Association has said. The multi-million pound deal sees Visa named as the main sponsor for the Olympic and Paralympic

athletes who will make up Team 2012. The money will be used to help athletes train in the run up to the games. Team 2012 is a joint project involving the British Olympic Association, UK Sport and the organising committee of the London Olympics.

- InterContinental Hotel Group (IHG) has appointed sports marketing agency Fast Track to manage its sponsorship of the London 2012 Olympics. The brand is looking to primarily back the Games through its Holiday Inn chain, amid a £600m global rebranding programme. IHG was signed by LOCOG as a tier three partner in June. Holiday Inn will provide staff for the Olympic Village in east London in 2012, as well as meeting facilities for LOCOG in the build-up to the Games.
- The IOC has announced an extension to its current partnership with Omega through to 2020, including the XXII Olympic Winter Games (2014) in Sochi, Russia, the Games of the XXXI Olympiad (2016), the XXIII Olympic Winter Games (2018) and the Games of the XXXII Olympiad (2020). The announcement means that Omega will continue as the Official Timekeeper of the Olympic Games, bringing its relationship with the Olympic Movement to a total of 29 Olympic Games.
- Several of Britain's top Olympic and Paralympic athletes have written to 240 business leaders in a personal appeal to support a new initiative to enable employers of all sizes to reward their staff and forge direct links with the nation's elite competitors in the build-up to London 2012. The British Athletes Commission (BAC), has teamed up with Invitation Media to provide a series of regional discount directories containing up to £13,000 worth of money saving offers from the leisure, tourism and retail industries.
- Lloyds TSB National School Sport Week 2010 (28 June – 2 July 2010) aims to use the power of the London 2012 Olympic and Paralympic Games to inspire more young people to take part in and understand the value of sport. In 2009 more than 10,000 schools and 3 million children took part in Lloyds TSB National School Sport Week. Schools organised their own Opening and Closing Ceremonies, torch relays, inter and intra school competitions and encouraged pupils to make Sports Pledges to take part in more sport and to try something new.
- FIFA and The Coca-Cola Company have unveiled the route of the FIFA World Cup Trophy Tour by Coca-Cola. The World football's greatest prize is set to embark on its longest ever global tour, with FIFA and The Coca-Cola Company taking the solid-gold trophy to 86 countries during a 225-day journey and allowing thousands of fans to enjoy a rare close-up view of the authentic FIFA World Cup Trophy.

- Carmaker Volkswagen has become a top-tier backer of the 2014 Winter Olympics held in the Russian city of Sochi. Games organisers said VW Rus would provide the committee with about 3,000 vehicles for use during preparations for the Olympics and during the Games. Volkswagen was also the official automobile partner of the Olympic Summer Games 2008 in Beijing.
- Adidas is running a experiential marketing campaign to drive awareness of its partnership with the UEFA Champions League and extending its 'ultimate stage' UEFA platform. The activity, which kicks off in early September and runs for five weeks, has been created to promote adidas's role as official match ball supplier to the UEFA Champions League by 'heroing' the ball itself.

Collateral Projects

- Firms including Costain, Skanska, Kier and Vinci are bidding for tunnelling contracts on the £16bn Crossrail project. Costain has teamed up with Skanska and German tunnelling specialist Bilfinger Berger, whilst BAM, Kier and Ferrovial are also forming a consortium aimed at winning work on the £15.8bn project. It has also reportedly emerged that Balfour Beatty are joining forces with Morgan Est and European firms Vinci and Beton und Monierbau. All three consortia are bidding for the first two of Crossrail's three tunnelling contracts
- Think London, the foreign direct investment agency for London, and UK Trade & Investment (UKTI), have begun the second leg of their 'Route to 2012' roadshow in Atlanta, USA. The Route is aimed at highlighting business investment opportunities in London, especially around the 2012 Olympic and Paralympic Games. Think London, in partnership with UKTI, completed the first part of the roadshow in June 2009, when it engaged with businesses from a broad range of sectors including digital and sustainability on the West coast of the United States.
- The government is reportedly working on a rescue package to allow the stalled £1.65bn London Gateway container port scheme in Essex to get off the ground. The scheme, which is being developed by Dubai Ports World (DP World), is one of the biggest building projects in the UK. Sources close to the situation say the UAE port operator is also in negotiations with the European Investment Bank (EIB) about providing a loan to allow the scheme to go ahead. Work on site was due to start early this year, only to be put under review because of the downturn in global trade.

- Crossrail has become the latest organisation to join Employers' Forum on Disability's (EFD) gold group. Terry Morgan, Crossrail Chairman, said: "Crossrail prides itself on its commitment to deliver a world class railway, accessible to everyone. We will be working with accessibility groups throughout the design and construction of the railway so that no priority group is disadvantaged either during the building of Crossrail or when it becomes operational."

Current Supplier Listings – CompeteFor Registrations

As at 1st October there are 3,406 West Midlands companies and other organisations (an increase of 167 since our last report), listed and fully published (ie 'Business Ready') on the CompeteFor system. The total number of Business Ready suppliers and other organisations on the CompeteFor system is 41,895 (an increase of 1,957 since our last report).

If you are experiencing any difficulties in achieving full publication on CompeteFor please contact Business Link on 0845 600 2012.

Contracts and Tenders

ODA tenders issued during September:

Publication Date	Title	Client
30/09/2009	Olympic Stadium - BREEAM Assessor	ODA
30/09/2009	Venue requirement for Buyer Engagement Team networking evening – Autumn 2, 2009	ODA
29/09/2009	Network Rail Track Safety and Drugs and Alcohol Pre-screening	ODA
21/09/2009	Provision of Network Rail Track Safety Training	ODA
20/09/2009	Business Continuity & Crisis Management Consultancy	ODA
15/09/2009	Independent Cost Verification Service for Olympic	ODA

	Park Visitor Attraction	
09/09/2009	Venue Requirement for ODA Safety, Health and Environment (SHE) Awards 2010	ODA

LOCOG tenders issued during September:

Publication Date	Title	Client
30/09/2009	Retail License opportunity	LOCOG
29/09/2009	Public Relations and Public Affairs Consultancy	LOCOG
24/09/2009	Eton Dorney Cabling System (Rowing/Canoeing)	LOCOG
21/09/2009	Specialist Fit-Out / Refurbishment Contractor	LOCOG
17/09/2009	Project Management : Cultural Olympiad project	LOCOG

2012-specific tenders plus a selection of collateral project requirements, issued by other parties during September:

CompeteFor also carries sector-applicable opportunities for many non-2012 projects. It is recommended that suppliers register on CompeteFor to receive details of all opportunities.

Publication Date	Title	Client
30/09/2009	Lot 2 - Finishing Steelwork Fabrication to Structures H05, H06, H07 & H17	BAM Nuttall
30/09/2009	Supply of video equipment, Midlands	First Light (London)
30/09/2009	10027 - Olympic Park Highways Manager - Lifeline Road - Asphalt Surfacing	VolkerHighways
29/09/2009	10027 - Olympic Park Highways Manager - Lifeline Road - Road Signs	VolkerHighways

28/09/2009	Banksman / Slinger Personnel Provider	ISG InteriorExterior PLC
24/09/2009	LIFTS SUPPLY & INSTALLATION - OLYMPIC HANDBALL ARENA	Buckingham Group Contracting Limited
24/09/2009	Meta-evaluation of the impacts and legacy of the London 2012 Olympic and Paralympic Games	Department for Culture Media and Sport
24/09/2009	Waterproofing to concrete bridge deck	Morrison Construction Ltd
24/09/2009	10027 - Olympic Park Highways Manager - Lifeline Road - Formwork/Reabr/Concrete Placing	VolkerHighway
24/09/2009	10027 - Olympic Park Highways Manager - Lifeline Road - Groundworks	VolkerHighway
24/09/2009	10027 - Olympic Park Highways Manager - Lifeline Road - Anti Skid	VolkerHighways
24/09/2009	10027 - Olympic Park Highways Manager - Lifeline Road - Roadmarkings & Studs	VolkerHighways
24/09/2009	10027 - Olympic Park Highways Manager - Lifeline Road - Street Lighting	VolkerHighways
24/09/2009	10027 - Olympic Park Highways Manager - Lifeline Road - Structural Joint Sealing	VolkerHighways
24/09/2009	10027 - Olympic Park Highways Manager - Lifeline Road - Traffic Management	VolkerHighways
24/09/2009	Vehicle Barrier Systems to Car Parks, Ramps and Traffic Flow Areas	Westfield Shoppingtowns Ltd
22/09/2009	Hydro demolition of concrete collar	Barhale Construction plc
22/09/2009	10027 - Olympic Park Highways Manager - Design & Erection of Scaffolding @ OPEPO	VolkerHighways

20/09/2009	Real time passenger information system - dorset county council	Dorset County Council
20/09/2009	High Street 2012 historic buildings conservation scheme	London Borough of Tower Hamlets
20/09/2009	Manufacture, supply & delivery of coin display boxes for London Olympic Gold series display presentation cases 2010 - 2012	Royal Mint
16/09/2009	Supply printed packaging and potentially to insert 50p coins into packaging	Royal Mint
15/09/2009	Lot 2 - Highways Bollards	BAM Nuttall
15/09/2009	Crystal Palace National Sports Centre Energy Centre Project Professional Services	London Development Agency
15/09/2009	LDA_Longitudinal Tracking Study	London Development Agency
14/09/2009	10027 - Super Highways - Olympic Park - Fence Maintenance Contractor - Anti Graffiti Removal	VolkerHighways
11/09/2009	Basketball Arena Concrete Foundations	Morrison Construction Ltd
11/09/2009	O & M Manuals	Skanska Rashleigh Weatherfoil Ltd
10/09/2009	Fire Dampers	ASM Engineering Ltd
10/09/2009	Volume Control Dampers	ASM Engineering Ltd
10/09/2009	Roller Shutter Doors	Carillion Plc
10/09/2009	Basketball Arena Ground works	Morrison Construction Ltd
10/09/2009	Busbar	Skanska Rashleigh Weatherfoil Ltd

10/09/2009	Distribution Boards	Skanska Rashleigh Weatherfoil Ltd
10/09/2009	Fire Alarms	Skanska Rashleigh Weatherfoil Ltd
10/09/2009	Generators	Skanska Rashleigh Weatherfoil Ltd
09/09/2009	Swivel castors	Alto Systems Ltd
09/09/2009	Arcola Theatre - Feasibility Study - Project Manager	Arcola Theatre Production Company
09/09/2009	Waste Management services	Custom House Hotel
09/09/2009	Supplier of food & beverages	Custom House Hotel
05/09/2009	LOT 2 - Hire of Boat / Barge for Condition Survey works	BAM Nuttall Ltd
05/09/2009	Groundworks for Hard Landscaping Zones	BAM Nuttall Ltd
05/09/2009	FireStopping (Sub-Contractor)	Skanska Rashleigh Weatherfoil Ltd
05/09/2009	Steelwork (Sub-Contractor)	Skanska Rashleigh Weatherfoil Ltd
05/09/2009	Insulation (Sub-Contractor)	Skanska Rashleigh Weatherfoil Ltd
05/09/2009	Syphonic Rainwater (Sub-Contractor)	Skanska Rashleigh Weatherfoil Ltd
03/09/2009	Structures, Bridges and Highways - Supply and Installation of Architectural Parapets	Balfour Beatty Group Limited
03/09/2009	Lot 2 - CDM Co-ordinator	BAM Nuttall Ltd
03/09/2009	Architectural Mesh	Carillion Plc
03/09/2009	Electrical	Lagan Construction

		Ltd
03/09/2009	Smoke Ventilation (Sub-Contractor)	Skanska Rashleigh Weatherfoil Ltd
03/09/2009	Trace Heating (Sub-Contractor)	Skanska Rashleigh Weatherfoil Ltd
03/09/2009	Maintenance	Skanska Rashleigh Weatherfoil Ltd

Contracts awarded during September:

Title	Client	Date	Winner
CCTV	Bradley Mason (CSS Consortium)	30/09/2009	Install CCTV
EXTERNAL CLADDING & ROOFING SUPPLY & INSTALLATION - OLYMPIC HANDBALL ARENA	Buckingham Group Contracting	24/09/2009	IRC Carocelle
Supplier of leather	anthony vrahimis ltd	24/09/2009	Walter Reginalds
Design and Build of Corporate Website	Zone Contractors Limited	22/09/2009	UK Website Workshop Ltd
Catering requirement for London Open House Event	ODA	21/09/2009	Mosimanns
Transport requirement for London Open House Event	ODA	21/09/2009	Guideissue Limited T/A Bakers Coaches
SSL Certificates	LOCOG	21/09/2009	QuoVadis Online Security Ltd

Lot 2 - Packaged Pumping Stations	BAM Nuttall Ltd	20/09/2009	Burdens
Personal Protective Equipment	ODA	18/09/2009	Arco Ltd
Lot 2 - HDPE Pipe	BAM Nuttall Ltd	17/09/2009	Not disclosed
Equestrian Cross-Country Course Builder	LOCOG	16/09/2009	London Eventing Ltd (Consortium)
Bus/Coach Consultancy	LOCOG	16/09/2009	Barry O'Neill
Relocation Services	LOCOG	16/09/2009	Sterling Relocation
London 2012 Apprenticeship Programme	ODA	15/09/2009	Entrepreneurs in Action Limited
Portable Fire Extinguishers	Bradley Mason (CSS Consortium)	14/09/2009	Hoyles (LS Fire Group)
Fencing	Bradley Mason (CSS Consortium)	14/09/2009	Platinum Project Europe (PPE) Ltd
Security Gates	Bradley Mason (CSS Consortium)	14/09/2009	Platinum Project Europe (PPE) Ltd
Electrical Supplies	Bradley Mason (CSS Consortium)	14/09/2009	Not Disclosed
Reinforcing Bar	McNicholas Construction Services	14/09/2009	Thames Reinforcements
Cleaning contract	McNicholas Construction Services Ltd	14/09/2009	Eminent Environmental
CCTV Unit	McNicholas	14/09/2009	RPS Water

	Construction Services Ltd		
Twinwall Rigiduct EDF/LVU spec	McNicholas	14/09/2009	W T Burdens
Venue requirement for Buyer Engagement Team networking evening – Autumn 2009	ODA	10/09/2009	Glaziers Hall
Travel Demand Management – Marketing and Communications Developer	ODA	09/09/2009	Fishburn Hedges
Air Quality Analysis of the Olympic Route Network	ODA	09/09/2009	Ove Arup & Partners Ltd
ODA Office removals, moves management support and IT engineers	ODA	09/09/2009	Harrow Green Ltd
General Training Nuggets	ODA	05/09/2009	xafinity Skillbase
IT Training Nuggets	ODA	05/09/2009	Ashbury Training
Electronic Online 360 Appraisal	ODA	05/09/2009	Electronic Online 360 Appraisal
Training required for operatives working by and in lakes and rivers	BritishFlora	03/09/2009	Not Awarded
General Builder and Common Site Services Framework	ODA	02/09/2009	Mansell Construction Services (Croydon), Volker Fitzpatrick (Hoddesdon), Byrne Group Plc (London)
Contract notice: building services Framework	ODA	02/09/2009	Spie Matthew Hall Ltd (London), Balfour Beatty Engineering Services (HY) Limited (Watford), Imtech G&H Ltd (Nottingham)

Updated Forecast Requirements - ODA

Contract title	Category	Procurement Start Date
Lightweight Medium Span Structure - Fabric and Tented	Works	Q2 2009
Lea Navigation Bridge Contractor	Works	Q2 2009
Lightweight Structure and Enclosure to Water Polo	Works	Q2 2009
Stratford High Street Bridge Contractor	Works	Q2 2009
Temporary Accommodation	Works	Q2 2009
Landscape and Public Realm South Park - Contractor	Services	Q2 2009
Stadium Legacy Transformation Designer	Works	Q3 2009
Tennis Courts	Works	Q3 2009
Hockey Pitch	Works	Q3 2009
BMX Supercross Track	Works	Q4 2009
Stadium Legacy Transformation Constructor	Works	Q1 2010
Lea Navigation Legacy Highway Bridges	Works	Q4 2010
Structures, Bridges & Highways Legacy Conversion	Works	Q2 2011
Greenway Ramps - Contractor	Works	Q2 2011
Landscape and Public Realm - Greenway Works - phase III ramps	Works	Q2 2011

Recruitment

ODA recruitment advertising during September:

10/09/2009	Spatial Data Administrator
10/09/2009	Digital Design Coordinator
07/09/2009	Project Planner

LOCOG recruitment advertising during September:

29/09/2009	Ticketing and Travel Executive
29/09/2009	Ticketing and Travel Manager
22/09/2009	PA to Paralympic Integration Director
22/09/2009	Contractor Workforce Integration Manager
20/09/2009	Results Technology Project Manager
17/09/2009	Technology Team Assistant
11/09/2009	Venue Licensing and Crowd Safety Manager
10/09/2009	Internet Services Infrastructure Manager, Internet Technology Services
08/09/2009	Manager Volunteer Recruitment
07/09/2009	Environmental Manager
07/09/2009	Venue Transport Services Manager
02/09/2009	Workforce Planner
05/09/2009	UK Sport Talent Information Research Tender

Conclusions:

The news that Rio de Janeiro has been awarded the hosting rights for the 2016 Olympics is tremendous, for the city of Rio, for Brazil, and for the IOC. It marks the first time that the South American continent has hosted the Games. Rio's 2016 win (coupled with their existing plans to host the 2014 World Cup and the 2011 Military World Games), is also excellent news for West Midlands businesses, providing the opportunity to build on success with the London 2012 project and to help create a real 2012 business legacy. UKTI are currently organizing a number of seminars and visits to Brazil, covering opportunities with the 2014 World Cup and now the 2016 Olympics (see the 'Forthcoming Events' section above).

Don't miss out on the forthcoming series of 2012 Business Opportunity workshops – the next events will be held on 13th and 14th October (see the 'Forthcoming Events' section above). If you want to know what opportunities are available and where to find them, you need to be there!

If you are looking for contract opportunities with the 2012 Games it is vital to register and publish your details on the CompeteFor portal. The system has now become the main method of releasing tender opportunities, not only for the Olympics authorities, but increasingly by supply-chain contractors, and is also being used for many non-2012 opportunities.

The URL for the system is: www.competefor.com

Companies operating in the construction sector and which are looking to supply the Lend Lease Athletes Village programme, have an additional opportunity source – the 'Village Supply Chain' portal. This operates separately from the CompeteFor system.

The URL for the system is: www.villagesupplychain.com

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