

London 2012 Games sector briefing

building technologies

December 2009

Advantage West Midlands

London 2012 Games

Building Technologies and Construction

Business Briefing - December 2009

Key Statistics

2012 Olympic Games: 27 July – 12 August 2012

2012 Paralympic Games: 29 August - 9 September 2012

26 Olympic sports in 34 venues

20 Paralympic sports in 21 venues

10,500 Olympic athletes and 4,200 Paralympic athletes

20,000 press and media

Over 9 million tickets

4 Billion television audience

Key Organisations

LOCOG: London Organising Committee of the Olympic and Paralympic Games

ODA: Olympics Delivery Authority

LDA: London Development Agency

IOC: International Olympic Committee

2012 Business Update

Forthcoming Events and Announcements

- The next free Business Link 2012 Business Opportunity workshops will be held on the 15th and 26th January 2010. These invaluable events provide you with up to date information about business opportunities arising from London 2012, and how you can access and tender for them. For details see below:
 - 15th January – Black Country – Contact Chris Bate at events@blackcountrychamber.co.uk (Tel: 0845 872 4256)
 - 26th January - Shropshire – Contact Chris Jones at c.jones@shropshire-chamber.co.uk (Tel: 01952 208 200)
- To receive these 2012 business briefings direct to your desktop each month, simply fill out the form attached to the covering email ('AWM Opt-in Form') and follow the instructions to register electronically. You will automatically receive the monthly 2012 General Briefing, together with the sector-specific briefing which most closely matches your business type.
- If you have news of a forthcoming event, or any 2012-related news or opportunities, which can be included in forthcoming briefings (ie, without breaching rules on disclosure), then please let us know by emailing philip.gray@commercialdoctor.com

West Midlands News

- UKTI is organising a West Midlands outward mission to Brazil from 27-02-10 to 05-03-10. Participating companies will be able to meet potential customers and explore the potential marketplace in Brazil arising from the country's development and major projects which include the 2014 World Cup and 2016 Olympics. For further information please contact Alastair McTavish at alastairm@shropshireinternational.co.uk.
- New Delhi staging the 2010 Commonwealth Games will help India strengthen its trade links with other countries, including Britain, it was claimed during a reception in Birmingham to greet the Queen's Baton Relay. Birmingham City Council Leader Mike Whitby said the city was committed to fostering trade with India at an event attended by officials of the Commonwealth Business Club India (CBCI) and Federation of Indian Chambers of Commerce and Industry (FICCI).

London 2012 News

- The contractor to design the temporary Water Polo venue for the London 2012 Games has been appointed. David Morley Architects won the contract through the ODA's Design Services Framework. They will develop a design solution that maximises the use of hired and reusable components. Construction on the Water Polo arena will start in spring 2011 and completed by spring 2012 ready for Test Events. After the Games the venue will be removed so that the riverside area to the north of the Aquatics Centre can be developed by the Olympic Park Legacy Company.
- Final details of a legal agreement have been worked out between London 2012 and the Salvation Army for the Olympic mountain biking course in Hadleigh so that final planning can begin. A course for the event will be created across Essex County Council's Hadleigh Castle Country Park and the neighbouring Salvation Army-owned farm land for the event. The two organisations agreed in principle last summer and have been ironing out the final details ever since.
- The ODA has received planning permission to carry out temporary work at West Ham Station - one of the 'gateway' stations to the Olympic Park, along with Stratford Regional and Stratford International Station. The temporary work will ensure the station can cope with Games spectators travelling to the Olympic Park on the District and Hammersmith & City Lines, while also allowing regular commuters to follow their usual route through the station with minimal disruption.
- The London 2012 Main Press Centre (MPC) is taking shape alongside the International Broadcast Centre (IBC). Constructed by West Midlands-based Carillion, the IBC/MPC will have facilities for around 20,000 broadcasters, photographers and journalists during the Games. After 2012 the facilities will create a sustainable business space with the potential to generate thousands of new jobs.
- The ODA has announced it is on track or exceeding the wide-ranging set of sustainability targets for the London 2012 construction project. The project's sustainability standards have also been recognised by the industry with the 'Legacy for Sustainability' award at the Constructing Excellence National Awards. The ODA's Sustainable Development Strategy, published in 2007, covers a variety of areas ranging from using low-carbon materials and recycling construction waste to incorporating rain-water harvesting and bird and bat boxes into the design and build of venues.

- Work is powering ahead to build the new state-of-the-art Energy Centre on the Olympic Park. The Centre will include biomass boilers that use woodchip as fuel to generate heat, and a natural gas-powered Combined Cooling, Heat and Power Plant (CCHP). During the Games the Centre will provide heating, cooling (for air conditioning) and power for the venues across the Park. After the Games it will contribute power to, and provide heating and cooling for, the local area.
- The extent of the costs review underway at the body project-managing the £9.3bn construction of the 2012 Olympic Games has been laid out by David Higgins, the chief executive of the ODA. Higgins said a review of fees paid to project manager CLM, a consortium made up of Laing O'Rourke, Mace and CH2M Hill, would look at whether staff needed to be cut and whether project costs could be squeezed.
- The wave-shaped London 2012 Aquatics Centre roof has been successfully lifted and lowered into place, completing one of the most complex engineering and construction challenges of the Olympic Park 'big build'. The 160m long roof of the Zaha Hadid designed Aquatics Centre, weighing over 3000 tonnes and resting on three concrete supports, will be the gateway to the Olympic Park. In legacy the venue will provide two 50m swimming pools, diving pool and dry diving area for community and elite use.
- It may not win any architectural prizes but a lime-green building made of old shipping containers has become the first London 2012 Olympic Park venue to be completed. The low-budget "View Tube" offers views of many of the venues for the Games currently being built, and was unveiled with little fanfare by Olympic legacy minister Shahid Malik. The building, which is on the Greenway public footpath that runs next to the Stratford site, doubles as a community centre.

Other Major Sports Projects

- Glasgow 2014 Commonwealth Games procurement activity has risen sharply during November with a large number of contract opportunities being published on the Commonwealth Games Business Portal. These opportunities are not currently published on CompeteFor, so potential suppliers will need to register separately on the 2014 system. [Click here](#) to view the current opportunities and to find the registration system for Glasgow 2014.
- Golfer Greg Norman's companies are no exception to the global downturn, with construction of several of his planned golf courses being postponed earlier in the

year. But the two-time British Open champion says he has seen a recent upturn in fortune and with two courses set to break ground in Brazil next year, he is perfectly placed to profit from golf's inclusion in the 2016 Rio Olympics. "I have a couple of projects down there and, fortunately for me, one of the developers that we are [working] with is very much involved with the Olympic movement" he said. "There will be a scramble. Whether it's [Jack] Nicklaus, Ernie Els or [Nick] Faldo, everybody would like that to be that golf course – that is for sure. But for now we just have to sit back and see what happens."

- Signature Life Hotel Group is spending more than R1 billion building 17 new hotels in southern Africa that will all be ready before the 2010 World Cup. These hotels will increase the group's rooms to 4,100 by September next year. Ten of the new hotels will be in Durban and the rest will be in Cape Town, Johannesburg, Mozambique and Madagascar. A third of the rooms have been contracted to Match, the company that handles accommodation for the 2010 World Cup, and the rest will be contracted to tour operators.
- An Audit Scotland report on planning for the delivery of the 2014 Commonwealth Games says the organisers are making progress in a number of key areas but now need to put in place an overall programme plan, ensure costs are under control and continue to identify and manage other risks. The particular challenges for the Games organisers include: the immovable deadline; the complexities caused by the number of partners involved; and the importance of establishing contingency arrangements, such as in the event of poor weather. The news has prompted calls for a Parliamentary statement on the issue, especially as the watchdog's report emerged in the week that the budget for the Games had increased from £373 million to £454 million.
- India has doubled its budget to organise the Commonwealth Games in New Delhi next year. The government revised the budget to \$344 million, a significant increase from the previous \$163 million. "It has been felt important to increase the amount because of the inclusion of new items that are essential for the successful delivery of the Games that were not provided in the initial budget," the country's Information & Broadcasting Minister Ambika Soni told reporters.
- International hotel chains reportedly proclaim enthusiasm about investing in Brazil, citing the large domestic market and the new spotlight on the country thanks to the 2014 World Cup and 2016 Olympic Games. On the ground, with the notable exception of France's Accor, they have not made great inroads. Developers are currently focusing on Brazil's huge home building programme, which recently got a

shot in the arm from the government. However, the sector has shown little willingness to focus on hotels, limiting the number that will be built. The challenge is not only to build new properties, but to update much of the existing infrastructure, which is reportedly very frayed.

- Scotland's Sports Minister Shona Robison MSP and Louise Martin CBE, Chair of sportscotland, have announced £5.5 million of investment in sports facilities for Tayside and Fife as part of the Government's drive to increase participation, improve performance and deliver a lasting legacy from the 2014 Commonwealth Games in Glasgow. Three of the region's towns and cities are set to benefit with Dundee, Glenrothes and Kirkcaldy all receiving funding from sportscotland's Sports Facilities Fund to create new leisure centres each with a competition standard swimming pool as the centrepiece of the project.

Collateral Projects

- Architects have reportedly expressed outrage after it emerged that Boris Johnson, the mayor of London, had bypassed the official public procurement process to find a designer for his £20m tower on the Olympic park. The Greater London Authority has not yet published a tender notice in the Official Journal. Instead, it has approached 30 practices directly. These include Marks Barfield, Carlo Ratti and Foreign Office Architects. It is understood that Johnson considered a public competition, but instead set up an advisory panel to select a shortlist. The panel includes Julia Peyton Jones and Hans Ulrich Olbrist, who worked for the Serpentine Gallery, as well as Sir Nicholas Serota, director of the Tate, and Sir Stuart Lipton, the former chair of Cobe.
- The London Thames Gateway Development Corporation's (LTGDC) ambition to locate a world class sustainability research institute in east London has moved a step closer with the appointment of a design team. The £8.5m research centre will be based at LTGDC's London Sustainable Industries Park (London SIP) at Dagenham Dock. Over 50 teams originally bid for the commission and after shortlisting, the team comprising Edward Cullinan Architects, Ramboll UK (Structural Engineer), Hoare Lea (Services and Sustainability) and Whitelaw Turkington (Landscape and Ecology) has been selected.

Current Supplier Listings – CompeteFor Registrations

As at 1st December there are 714 West Midlands companies and other organisations (an increase of 28 since our last report), covering various areas of the Building Technologies and Construction Services sector, listed and fully published (ie ‘Business Ready’) on the CompeteFor system. The total number of Business Ready suppliers and other organisations on the CompeteFor system is 8,258 (an increase of 379 since our last report).

Contracts and Tenders

ODA tenders issued during November:

None

LOCOG tenders issued during November:

None

2012-specific tenders plus a selection of collateral project requirements, issued by other parties during November:

CompeteFor also carries sector-applicable opportunities for many non-2012 projects. It is recommended that suppliers register on CompeteFor to receive details of all opportunities.

Publication Date	Title	Client
30/11/2009	Playbuilder (Phase 2) - Destination Parks	Royal Borough of Kingston upon Thames
27/11/2009	External works hard and soft landscaping	Athletes Village - Bovis Lend Lease
27/11/2009	Final builders clean	Athletes Village - Bovis Lend Lease
26/11/2009	Localised River Dredging of Waterworks River (Stratford)	BAM Nuttall Ltd
26/11/2009	Crossrail Station Tunnels C500 and C510 OJEU Ref.	Crossrail Ltd

	2009/S 216-312074	
26/11/2009	Supplier of Light Fittings	Electrical Installations Services Limited
24/11/2009	Barnet Cophall stadium management services	London Borough of Barnet
20/11/2009	LOT 5 - Metal Gallery Panel	BAM Nuttall Ltd
19/11/2009	Road Signage	Balfour Beatty Group Limited
19/11/2009	LOT 2 - Brick Cleaning InSitu	BAM Nuttall Ltd
18/11/2009	Building Construction Work	Paddington Churches Housing Association
16/11/2009	Painting and Decorations	Sir Robert McAlpine Ltd
16/11/2009	Statutory Signage	Sir Robert McAlpine Ltd
16/11/2009	Bridge Steelwork - Landbridge L01	Skanska Civil Engineering
16/11/2009	Steelwork - Pedestrian Bridge E13	Skanska Civil Engineering
11/11/2009	Pre Cast Concrete	Lagan Construction Ltd
09/11/2009	Demolition for U01	Skanska Civil Engineering
06/11/2009	10027 - Olympic Park Highways Manager - CE0092 - Borehole Rehabilitation	VolkerHighways

Contracts awarded during November:

Title	Client	Award Announced	Winner
Sub-consultants to support planning applications	LOCOG	30/11/2009	Land Use Consultants, Scott Wilson Ltd, Colin Buchanan, RPS Planning & Development, Ove Arup & Partners, Halcrow Group Ltd, Entec UK Ltd, Museum of London
C10090 Greenway (Soft Landscaping)	VolkerFitzpatrick	27/11/2009	Turney Landscapes
C10090 Greenway (Fencing)	VolkerFitzpatrick	27/11/2009	Littlewood Fencing Ltd
C10090 Greenway (Asphalt Surfacing)	VolkerFitzpatrick	27/11/2009	Toppesfield Ltd
C10090 Greenway (Concrete Paving)	VolkerFitzpatrick	27/11/2009	Fortel
C10090 Greenway (Street Furniture)	VolkerFitzpatrick	27/11/2009	P. Woulfe
C10090 Greenway (Signs)	VolkerFitzpatrick	27/11/2009	John Anthony Signs Limited
C10090 Greenway (Street Lighting)	VolkerFitzpatrick	27/11/2009	Volkerhighways Ltd
North & South Entrance Plaza Gantries - 2nd Issue	VolkerFitzpatrick Ltd	27/11/2009	Briton Fabrications Limited
10027 - Olympic Park Highways Manager - CE0092 - Borehole Rehabilitation	VolkerHighways	26/11/2009	G. Stow PLC
Barnet Copthall stadium management services	London Borough of Barnet	24/11/2009	Greenwich Leisure Ltd

Structures, Bridges and Highways - Supply and Installation of Architectural Parapets	Balfour Beatty Group Limited	19/11/2009	Littlehampton Welding
Bridge H23 - Services Diversion (Gas, Water and Electric)	Balfour Beatty	19/11/2009	Barhale Construction
Bridge H23 Angel Lane Tank Inspection	Balfour Beatty Group	19/11/2009	Lanes Group
Internal CCTV survey for the Stainless Steel Ducting - Bridge H23	Balfour Beatty	19/11/2009	Lanes Group
Lot 2 - Ironworks	BAM Nuttall Ltd	19/11/2009	Burdens
Lot 2 - Kerbs	BAM Nuttall Ltd	19/11/2009	Marshalls Plc
Lot 2 - Gullies	BAM Nuttall Ltd	19/11/2009	Burdens
LOT 2 - Traffic Management	BAM Nuttall Ltd	19/11/2009	Volker Crowley
Structural Earth Bonding	Balfour Beatty Group Ltd	19/11/2009	Balfour Beatty Rail
Bridge H23 - Welder for Stainless Steel Ducts	Balfour Beatty Group	19/11/2009	Pipeweld International
Scaffolding Material requirements	Balfour Beatty Group	19/11/2009	Trad Scaffolding Company Limited
ODA Roads and Bridges Lots 3 and 4 - Cleaning	Balfour Beatty	19/11/2009	Arveys Catering
ODA Roads and Bridges Lots 3 and 4 - Security	Balfour Beatty	19/11/2009	Stag Security
LIFTS SUPPLY & INSTALLATION - OLYMPIC HANDBALL ARENA	Buckingham Group Contracting Limited	11/11/2009	KONE plc

CFA Piling	Lagan Construction	11/11/2009	Stent Piling (Part of Balfour Beatty)
Lot 2 - Pedestrian Parapets for Underpass U06	BAM Nuttall Ltd	10/11/2009	Varley & Gulliver
Access Scaffolding	BAM Nuttall Ltd	10/11/2009	Alltask Ltd
Lot 2 Roads & Bridges - Hire of 8 Wheel Tipper Truck	BAM Nuttall Ltd	10/11/2009	PJ Leonard
Wetlands - Pre Cast Hollowcore Concrete Planks	BAM Nuttall Ltd	10/11/2009	Creagh Concrete
Lot 2 - Steel Bridge Parapets	BAM Nuttall Ltd	10/11/2009	Varley & Gulliver
Wetlands - Steel Bridge Parapets	BAM Nuttall Ltd	10/11/2009	Varley & Gulliver
Modular Accommodation Framework	ODA	09/11/2009	McAvoy Group, WACO Modular UK, The ES Group and Balfour Beatty Civil and Construction Plant Services
Contract notice: Water Polo pools and training pools	ODA	09/11/2009	A&T Europe S.p.A
ODA Roads and Bridges Lots 3 & 4 - Catering Facilities/ services	Balfour Beatty	09/11/2009	Arveys Catering
Supply of Operated Plant hire	Skanska	09/11/2009	Lynch Plant / Flannery Plant
Olympic Lots 3 and 4 - Roads and Bridges - Scaffolding Works	Balfour Beatty	09/11/2009	Trad Scaffolding
Miscellaneous Electrical and/ or plumbing works as required	Balfour Beatty	09/11/2009	Multitech Site Services
ODA Roads and Bridges Lot 3 - Fencing Bridge H08	Balfour Beatty	09/11/2009	Littlewoods Fencing Ltd

Independent Cost Verification Service for Olympic Park Visitor Attraction	ODA	06/11/2009	Capita Symonds
Fixed Telecoms Duct Network Valuation	ODA	06/11/2009	2 Winners: Mott MacDonald Limited / Atkins Management Consultants
Temporary Venues and Facilities - Basketball Arena Structure and Envelope	ODA	06/11/2009	Barr Ltd
Environmental Impact Assessment and Site Remediation - Consultancy Services	ODA	06/11/2009	Hyder Consulting
Construction Occupational Health and Safety Review Framework	ODA	06/11/2009	3 Winners: ARUP, ERM and WSP
Accessible Pool Platforms	ODA	05/11/2009	3 Winners: Iain McKinnon Access Consultants / Core PD / Greaves Best Design
10027 - Olympic Park Highways Manager - Design & Erection of Scaffolding @ OPEPO	VolkerHighways	02/11/2009	Rapid Brickwork Ltd

Updated Forecast Requirements - ODA

Contract title	Category	Procurement Start Date
Structures, Bridges & Highways Legacy Conversion	Works	Q2 - 2011
Landscape and Public Realm - Greenway Works - phase III ramps	Works	Q2 - 2011

Greenway Ramps - Contractor	Works	Q2 - 2011
Lea Navigation Legacy Highway Bridges	Works	Q4 - 2010
Stadium Legacy Transformation Constructor	Works	Q1 - 2010
BMX Supercross Track	Works	Q4 - 2009
Hockey Pitch	Works	Q3 - 2009
Tennis Courts	Works	Q3 - 2009
Stadium Legacy Transformation Designer	Works	Q3 - 2009
Lightweight Medium Span Structure - Fabric and Tented	Works	Q2 - 2009
Lightweight Structure and Enclosure to Water Polo	Works	Q2 - 2009
Temporary Accommodation	Works	Q2 - 2009
Landscape and Public Realm South Park - Contractor	Services	Q2 - 2009
Stratford High Street Bridge Contractor	Works	Q2 - 2009
Lea Navigation Bridge Contractor	Works	Q2 - 2009

Forecast Requirements - LOCOG

Gerry Walsh, LOCOG's Procurement Director, has set out the eight priority areas where LOCOG will be purchasing goods and services in the run-up to London 2012. The eight sectors are: Artists & Performances / Events, Security, Services, Soft Facilities Management, Sports Equipment, Technology, Transport/Logistics, Venues/Hard Facilities Management.

Recruitment

ODA recruitment advertising during November:

None

LOCOG recruitment advertising during November:

23/11/2009	Villages and Non-Competition Venues Group Lead
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Conclusions:

November has seen some really exciting developments on the 2012 business front. The Business Summit early in the month gave Gerry Walsh, LOCOG's new Procurement Director, the opportunity to set out LOCOG's approach regarding their diverse programme of purchasing the goods and services which they need to host the Games, together with a detailed initial forecast of their requirements. The West Midlands also hosted Paul Deighton, the CEO of LOCOG at a packed 2012 Business Workshop in Malvern, as part of his whistle-stop tour of the region.

Don't miss out on the forthcoming series of 2012 Business Opportunity workshops – the next events will be held on 15th and 26th January 2010 (see the 'Forthcoming Events' section above). If you want to know what opportunities are available and where to find them, you need to be there!

If you are looking for contract opportunities with the 2012 Games it is vital to register and publish your details on the CompeteFor portal. The system has now become the main method of releasing tender opportunities, not only for the Olympics authorities, but increasingly by supply-chain contractors, and is also being used for many non-2012 opportunities.

The URL for the system is: www.competefor.com

Companies operating in the construction sector and which are looking to supply the Lend Lease Athletes Village programme, have an additional opportunity source – the 'Village Supply Chain' portal. This operates separately from the CompeteFor system.

The URL for the system is: www.villagesupplychain.com

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