

London 2012 Games sector briefing

building technologies

June 2010

Advantage West Midlands

London 2012 Games

Building Technologies and Construction

Business Briefing - June 2010

Key Statistics

2012 Olympic Games: 27 July – 12 August 2012

2012 Paralympic Games: 29 August - 9 September 2012

26 Olympic sports

20 Paralympic sports

28 Venues

10,500 Olympic athletes and 4,200 Paralympic athletes

20,000 press and media

8 million tickets (Olympics) plus 2 million (Paralympics)

Over 4 Billion television audience

Key Organisations

LOCOG: London Organising Committee of the Olympic and Paralympic Games

ODA: Olympics Delivery Authority

LDA: London Development Agency

IOC: International Olympic Committee

2012 Business Update

Forthcoming Events and Announcements

- The next free Business Link 2012 Business Opportunity workshops will be held on the 10th and 29th June. These invaluable events provide you with up to date information about business opportunities arising from London 2012, and how you can access and tender for them. For details see below:
 - 10th June – Black Country – Contact Chris Bate at events@blackcountrychamber.co.uk (Tel 0845 872 4256)
 - 29th June – Shropshire – Contact Teresa Rowe at t.rowe@shropshire-chamber.co.uk (Tel 01952 208 200)
- Business Link are also hosting two 2012 Procurement workshop on 15th and 30th June Delivered by BiP Solutions, these workshops demonstrate the processes involved in tendering for public-sector contracts. For further details contact www.procurementworkshops.co.uk (Tel 0845 270 7095).
- If you are not already registered to receive these 2012 business briefings direct to your desktop each month, simply fill out the form attached to the covering email ('AWM Opt-in Form') and follow the instructions to register electronically. You will automatically receive the monthly 2012 General Briefing, together with the sector-specific briefing which most closely matches your business type.
- If you have news of a forthcoming event, or any 2012-related news or opportunities, which can be included in forthcoming briefings (ie, without breaching rules on disclosure), then please let us know by emailing philip.gray@commercialdoctor.com

West Midlands News

- Over 300 guests came to the www.finditinbirmingham.com procurement portal launch event, which took place at the Edgbaston Cricket Ground. Stuart Horton, finditinbirmingham's project manager, explained how the website works, and how local businesses can use it to find work and win contracts. He said: "1,500 people are already registered, and we expect more than 5,000 to join within the year. There's nothing like doing business face to face and building sustainable relationships."

London 2012 News

- The ODA has announced that work to deliver enhanced facilities for Rowing and Canoe Sprint events at the Eton College Dorney Lake Rowing Centre near Windsor, has been completed on time and on budget. Construction work has now been completed at the venue to provide improved facilities for athlete warm-up and Canoe Sprint events. The enhancement works include a new 50m bridge at the finish line area, the upgrade of an existing gravel/stone access road within the venue site for use during the Games, and a cut-through and new bridge between the competition lake and return lane of the 2,000m rowing course.
- Populous and Allies & Morrison are set to transform Earls Court Exhibition Centre into a temporary Olympic venue. Kensington & Chelsea Council is expected to approve the scheme for 36 canopies, marquees and tents, housing everything from ticket offices to emergency generators. A 15,000 seat temporary volleyball arena will be built within the centre, and a 2.7m tall perimeter fence built around the whole site. After the Olympics, developer Capital & Counties is expected to demolish the centre and replace it with housing.
- The government has announced that £27m is to be cut from the 2012 London Olympic budget. The decision is part of the £6.2bn of savings in public spending announced by the Conservative-Liberal Democrat coalition. The cutback affects the Olympic Delivery Authority (ODA), which is the body building the venues. The main savings are intended to come from cutting administration costs and restrictions on recruitment and pay.
- One of the most unusual hotel designs for the London Olympics is Aquiva's plan to turn the world's largest megayacht into a floating hotel at Canary Wharf. 15m longer than the Barclays HQ Tower is tall, the hotel is set to include a ballroom, numerous bars and restaurants, a state-of-the-art spa and gym complex, business facilities and a capacity for over 300 guests.
- AEG Europe and Lifschutz Davidson Sandilands have recently submitted proposals for a lavish 450-bed hotel, with adjoining fully serviced apartments and an extravagant triple-height reception pavilion next to the O2 Arena. The development includes an anodised aluminium and glass curtain walling facade and a 40m by 75m clear-span ballroom, thought to be the largest bespoke space of its kind in London.
- Work has begun on the London 2012 Olympic Stadium field of play, where the opening and closing ceremonies will take place, plus the track and field competitions. Two years into the stadium construction programme, the centre of the

showpiece £537 million venue has been cleared so that builders can focus on creating the right ground conditions for competition. Ducts and a drainage system are being installed ahead of the turf and track being laid next year.

- Over 6,000 contracts have now been published on CompeteFor, including 428 from public sector organisations beyond the London 2012 project. These include Crossrail, the London Borough of Haringey, Tower Hamlets Homes and Transport for London. In April, LOCOG updated their procurement schedule. Opportunities are listed for the next five months until September (see 'Forecast Requirements – LOCOG' below).
- The ODA has published the latest employment and skills figures for the Olympic Park (March 2010) and employment figures for the Olympic Village. 6,442 people are currently working on the Olympic Park and 3,228 are working on the Olympic Village. To view the figures in detail [Click Here](#).
- AEG, the owner of the O2 arena, has emerged as a contender in the race to take over the Olympic Stadium after London 2012. The American sports and entertainment company is one of 106 parties to have expressed an interest in assuming control of the venue after the London Games. A shortlist of about 30 is expected to be drawn up with a final decision to be announced in March 2011.

Other Major Sports Projects

- France has been selected as the host nation of UEFA EURO 2016, the first UEFA European Football Championship final round to feature 24 teams. The French bid included 12 stadiums, of which seven will require major renovations and four will be new, in 11 cities: Bordeaux, Lens, Lille, Lyon, Marseille, Nancy, Nice, Paris (Stade de France and Parc des Princes), Saint-Etienne, Strasbourg and Toulouse.
- FIFA's secretary general Jerome Valcke has highlighted several areas of concern after receiving a report on the progress of the 12 stadia being constructed or upgraded by Brazil to host the 2014 World Cup tournament. Valcke told Associated Press: "The stadiums are the basic points we need to have a World Cup and in Brazil, for the time being, most of the deadlines are already over and we have to work on new deadlines." Brazil 2014 World Cup chairman Ricardo Teixeira has given the 12 host cities a month to make progress on plans to build or renovate stadia. Cities which do not accelerate preparations will lose their host status and be replaced by others.

Sponsor Activity

- LOCOG has announced that Italian company Mondo has become a Tier Three supplier to London 2012. Mondo becomes the Official Supplier of Sports Flooring and Equipment. At Games time, Mondo will supply the track and warm-up track for the Olympic Stadium, and athletics equipment such as hurdles, high-jump bars and hammer cages. It will also provide surface and sprung flooring for as many as ten different Olympic and Paralympic sports, including Basketball, Table Tennis, Wheelchair Basketball and Goalball.
- ArcelorMittal, the largest steel company in the world, has been confirmed as the latest Tier Two sponsor of the London 2012 Olympics and Paralympics and the "Official Steel Supporter" of the Games. The deal follows confirmation that ArcelorMittal will fund most of the construction of a £19.1 million (\$29 million) 115 metre high visitor attraction in the Olympic Park in time for 2012, which will be designed by artist Anish Kapoor and structural engineer Cecil Balmond. As part of the deal, London 2012 will benefit from the sale of tickets to visit the viewing platform of the tower around the Games, as well as being able to provide hospitality in the attraction, named 'The Orbit' during Games-time.

Collateral Projects

- Bromley-by-Bow, which is in one of the most deprived boroughs (Tower Hamlets) in the country, looks set to be the first major beneficiary of an Olympic regeneration legacy following an agreement between London Thames Gateway Development Corporation (LTGDC) and supermarket giant, Tesco. Planning permission has been granted to transform Bromley-by-Bow through a scheme which will deliver 454 new homes, a new supermarket creating 200 jobs, a new district centre with space for 17 shops and other outlets, a library, two-form entry primary school, 104-bed hotel, car park, business starter units and a riverside park and footpath.
- The first new images of the £1.5billion London Gateway port and logistics park have been revealed at the national freight transportation and logistics expo, Multimodal 2010. Over 500 people visited London Gateway's stand at Multimodal to view the new images. A futuristic animation, which is now available on London Gateway's website www.londongateway.com, demonstrates how businesses will be able to improve the efficiency of their supply chains and reduce their carbon footprints.

- The Mayor of London, Boris Johnson, the chief executive of Siemens, Andreas J. Goss and the Mayor of Newham Borough Council, Sir Robin Wales, have announced a plan for Siemens to invest £30 million in a new landmark building in East London, comprising an exhibition and conference centre. This is set to be built and operational by early 2012 and is the flagship project of a new Green Enterprise District. The centre will be located at the western end of the Royal Docks near to the ExCeL centre and London City airport.

Contracts and Tenders

ODA tenders issued during May:

None

LOCOG tenders issued during May:

Publication Date	Title	Client
17/05/2010	Lifts, hydraulic platforms and access platforms	LOCOG
17/05/2010	Provision of Construction Management Services for Temporary Venues and Overlay	LOCOG

2012-specific tenders plus a selection of collateral project requirements, issued by other parties during May:

CompeteFor also carries sector-applicable opportunities for many non-2012 projects. It is recommended that suppliers register on CompeteFor to receive details of all opportunities.

Publication Date	Title	Client
26/05/2010	Supplier of bollards	Bike Dock Solutions
26/05/2010	Olympic Basketball Arena - Carpentry Package C10287	VolkerFitzpatrick Ltd

24/05/2010	Athletes Village N09&N10 - letter boxes	John Sisk & Son Ltd
24/05/2010	Athletes Village N09&N10 - Mastic	John Sisk & Son Ltd
24/05/2010	Athletes Village N09&N10 - Signage package	John Sisk & Son Ltd
24/05/2010	Athletes Village N09&N10 - Soft Flooring package	John Sisk & Son Ltd
24/05/2010	Athletes Village N09&N10 - Tiling package	John Sisk & Son Ltd
17/05/2010	Reinforced Concrete Works	Costain Skanska Joint Venture
14/05/2010	Suspended Ceilings	Carillion Plc
07/05/2010	New Bond Street Station upgrade - General Builders Work Partnership	Balfour Beatty Civil Engineering Ltd
07/05/2010	For the provision of muck away & recycled aggregates for Cross Rail project, Bond Street, WC1	McNicholas Construction Services Ltd
07/05/2010	Tarmac Surfacing - ODA South Park	Skanska Construction UK Ltd. T/A Skanska Infrastructure Services
05/05/2010	Painting and Decorating	ISG InteriorExterior PLC
05/05/2010	Soft Floor Finishes	ISG InteriorExterior PLC
05/05/2010	Operated Plant	Skanska Civil Engineering

Contracts awarded during May:

Title	Client	Award Announced	Winner
Operated Plant	Skanska Civil Engineering	30/05/2010	L.Lynch Plant Hire

Three Mills Green Landscape Architect led consultancy services	Lee Valley Regional Park Authority	30/05/2010	Churchman Landscape Architects
Steelwork - Pedestrian Bridge E13	Skanska Civil Engineering	30/05/2010	Adey Steel Ltd
Demolition for U01	Skanska Civil Engineering	30/05/2010	George Killoughery Ltd
Supply of drainage materials	Frosts Landscape Construction Ltd	30/05/2010	Burdens Ltd
Supply of herbaceous and marginal plants	Frosts Landscape Construction Ltd	30/05/2010	Robin Tacchi Plants / Tamar Nurseries
Supply of containerised ornamental and native plants	Frosts Landscape Construction Ltd	30/05/2010	Robin Tacchi Plants / Tamar Nurseries
Irrigation System Installation	Frosts Landscape Construction Ltd	30/05/2010	Ocmis Ltd
Topsoil and subsoil Supplier	Frosts Landscape Construction Ltd	30/05/2010	Freeland Horticulture Limited
Wildflower Plugs	Frosts Landscape Construction Ltd	30/05/2010	British Flora
Expansion joints to bridge decks	Morrison Construction	30/05/2010	Universal Sealants Ltd

	Ltd		
Diversion of electrical and communication cables	Morrison Construction	30/05/2010	Electrical Power Specialists Ltd / NBC (Watford) Ltd
Asphalt works	Morrison Construction	30/05/2010	Spadeoak Construction Co. Ltd
Insulation (Sub-Contractor)	Skanska Rashleigh Weatherfoil Ltd	26/05/2010	Broughton Thermal Insulation Ltd (Awarded IBC Office & IPS Studios) / Excel (Portam) Ltd (Awarded MPC Offices)
Smoke Ventilation (Sub-Contractor)	Skanska Rashleigh Weatherfoil Ltd	26/05/2010	Air Design Systems Ltd
Athletes Village N09&N10 - Lourves	John Sisk & Son Ltd	24/05/2010	Levolux Ltd
Minor Building Works	LOCOG	24/05/2010	Overbury Plc, Modus Group Ltd, Ellmer Construction
Lifts, hydraulic platforms and access platforms	LOCOG	20/05/2010	
10027 - Olympic Park Highways Manager - Lifeline Road - Anti Skid	VolkerHighways	20/05/2010	Volker Highways
10027 - Olympic Park Highways Manager - Lifeline Road - Formwork/Rebar/Concrete Placing	VolkerHighway	20/05/2010	Lorclon
10027 - Olympic Park Highways Manager - Lifeline Road - Groundworks	VolkerHighway	20/05/2010	Lorclon

10027 - Olympic Park Highways Manager - Lifeline Road - Structural Joint Sealing	VolkerHighways	20/05/2010	Lorclon
Volume Control Dampers	ASM Engineering Ltd	20/05/2010	Advanced Air, Action Air, BSB Engineering
10027 - Super Highways - Olympic Park - Fence Maintenance Contractor - Tree Work	VolkerHighways	20/05/2010	Volker Highways
10027 - Super Highways - Olympic Park - Fence Maintenance Contractor - Arboriculturist	VolkerHighways	20/05/2010	Volker Highways
10027 - Olympic Park Highways Manager - Lifeline Road - Asphalt Surfacing	VolkerHighways	19/05/2010	Marlborough Surfacing Ltd
10027 - Olympic Park Highways Manager - Lifeline Road - Road Signs	VolkerHighways	19/05/2010	Volker Highways
10027 - Olympic Park Highways Manager - Lifeline Road - Roadmarkings & Studs	VolkerHighways	19/05/2010	Volker Highways
10027 - Olympic Park Highways Manager - Lifeline Road - Street Lighting	VolkerHighways	19/05/2010	Volker Highways
Temporary Venues Health & Safety File Collator	ODA	14/05/2010	Riddell Project Management
Fire Dampers	ASM Engineering Ltd	10/05/2010	BSB Engineering, Advanced Air, Action Air
Commissioning and Water Treatment	Balfour Beatty Group Limited	08/05/2010	Smoothflow

Water Treatment Management	Balfour Beatty Group Limited	08/05/2010	Core Group
Direct Expansion Cooling Systems	Balfour Beatty Group Limited	08/05/2010	Denco
Underfloor Heating	Balfour Beatty Group Limited	08/05/2010	JHL
Aquatic Centre - Facade heating (Mechanical plant item)	Balfour Beatty Group	07/05/2010	Seele
Aquatics Centre - Modular Wiring	Balfour Beatty Group Ltd	07/05/2010	Balfour Beatty Modular
Aquatics Centre - Waterside Package	Balfour Beatty Group Ltd	07/05/2010	Pipetech
Aquatics Centre - Generator Required	Balfour Beatty Group Ltd	07/05/2010	Bells Controls
Aquatics Centre - Lighting Control	Balfour Beatty Group Ltd	07/05/2010	Simmtronic
Aquatics Centre - AV Installation	Balfour Beatty Group Ltd	07/05/2010	Marcoe Electrical
Aquatics Centre - IT structured Cabling	Balfour Beatty Group Ltd	07/05/2010	Dimension Data

Forecast Requirements - ODA

Contract title	Category	Procurement Start Date
Structures, Bridges & Highways Legacy Conversion	Works	Q2 - 2011
Greenway Ramps - Contractor	Works	Q2 - 2011

Landscape and Public Realm - Greenway Works - phase III ramps	Works	Q2 - 2011
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Forecast Requirements – LOCOG

Venues & Infrastructure	Apr – Jun 2010
	Project Management
	Lifts
	Jul-Sep 2010
	Potable Water & Waste

Recruitment

ODA recruitment advertising during May:

None

LOCOG recruitment advertising during May:

20/05/2010	Overlay Contracts Manager
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Conclusions:

It is great to see the recognition by LOCOG of the role of Much Wenlock in the development of the modern Olympics. The naming of the mascot is really welcome, made even more so by the awarding of the production contract to a firm from nearby Telford.

May has seen another diverse set of tender opportunities, ranging from emergency medical services equipment, through to painting and decorating at the Olympic Velodrome. A

number of sponsorship and licensing agreements have also been announced by LOCOG during the month.

Don't miss out on the forthcoming series of 2012 Business Opportunity workshops – the next events will be held on 10th, 16th and 29th June (see the 'Forthcoming Events' section above). If you want to know what opportunities are available with London 2012 and where to find them, you need to be there!

If you are looking for contract opportunities with the 2012 Games it is vital to register and publish your details on the CompeteFor portal. The system has now become the main method of releasing tender opportunities, not only for the Olympics authorities, but increasingly by supply-chain contractors, and is also being used for many non-2012 opportunities.

The URL for the system is: www.competefor.com

Companies operating in the construction sector and which are looking to supply the Lend Lease Athletes Village programme, have an additional opportunity source – the 'Village Supply Chain' portal. This operates separately from the CompeteFor system.

The URL for the system is: www.villagesupplychain.com

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